




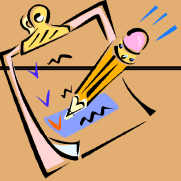





Customer: _____

CUSTOMER CHOICES

THE CONSTRUCTION PROCESS

<p>Date: _____</p> <p>Step I</p> 	<p>Floor Plans: Our Sales Staff will help you find a home that will fit your lifestyle.</p> <p>Lots: Our quality neighborhoods offer a variety of excellent locations.</p> <p>Write Purchase & Sales Agreement: Once you have selected a home plan and a lot our sales staff will assist you to get the process moving.</p>
<p>Date: _____</p> <p>Step II</p> 	<p>Apply & Receive Loan Approval</p> <p>Optional Features: Personalize your home with some of our many optional features.</p> <p>Preconstruction Meeting: The Construction Leader will meet with you to finalize the decisions that need to be made for construction to start.</p> 
<p>Date: _____</p> <p>Step III</p> 	<p>Apply for Permits: Our team will apply for the proper building permits and draw the customized plans for your home.</p> <p>Foundation: The excavation and foundation phases are now ready to begin.</p> 
<p>Step IV</p> 	<p>Construction Phase: Your house is now in the process of being built.</p> <p>Interior Finishes and Quality Check: Our Supervisors and Detail Specialists check every area of the home and inspect the quality to meet our rigorous standards.</p> 
<p>Step V</p> 	<p>Homeowner Orientation / Final Presentation: A construction team member will familiarize you with your new home and explain all important safety features at this time, making sure you are pleased with every detail.</p> <p>Closing/Final Detailing/Move-in: Our Detailers strive to complete all the fine points. <u>Following recording and completion</u>, you are now ready to move into your new home!</p> 
<p>Step VI</p>	<p>Warranty Period: Our homes include a 2-10 extended limited warranty. You will receive a warranty package with details at your orientation.</p>

DECISION DEADLINE 1

(Due at P&S Agreement)

1. Sales Worksheet
2. Lot Selection
3. Garage Left or Right
4. House Plan & Floor Plan Options
5. Elevation Option
6. Vaulted Ceiling Options
7. Cabinet Locations
8. Masonry Options
9. Exterior Deck Options
10. Custom Options* (per guidelines)

*Custom options related to Decision Deadline #1 must be submitted for approval at least 7 business days prior to deadline #1. You must sign the approved custom option request form prior to the deadline in order to purchase the option.



DECISION DEADLINE 2

(Due at Preconstruction Meeting)

1. Final Plot Plan
2. Additional Insulation
3. Custom Concrete Options
4. Interior Trim Style and Door Hardware
5. Cabinet Features & Options
6. Plumbing Locations
7. Heating/Cooling Options
8. Electrical Locations & Options (including under-cabinet lights)
10. Custom Options* (per guidelines)

*Custom options related to Decision Deadline #2 must be submitted for approval at least 7 business days prior to deadline #2 but after deadline #1. You must sign the approved custom option request form prior to the deadline in order to purchase the option.

DECISION DEADLINE 3

(Due by 14 days after Preconstruction Meeting)

Turn in customer selection sheet Addendum E

1. Siding/Paint/Roofing Colors
2. Tile, Vinyl, Laminate, and Pre-finished Hardwood (colors & locations)
3. Carpet Selections
4. Appliance Selections
5. Lighting Fixtures
6. Faucet Selections
7. Fencing / Landscaping
8. Painting Options
9. Window Coverings
10. Low Voltage Wiring
11. Custom Options* (per guideline)

*Custom options related to Decision Deadline #3 must be submitted for approval at least 7 business days prior to deadline #3 but after deadline #1. You must sign the approved custom option request form prior to the deadline in order to purchase the option.



- To ensure a smooth and efficient building process, you must have ALL of your decisions made *before* the deadlines specified above.

- **NO changes** will be allowed following a Decision Deadline.

Contact Information
 sales@newtraditionhomes.com
 Office: 360.254.9225 Fax: 360.254.3250
 Sales Centers: 253.3422 or 253.9398 or 666.0127
 885.3019 or 835.7517